Unitil Energy Systems, Inc. Typical Bill Impacts by Rate Component (1)

(1) Comparison isolates the impact of changes to the Default Service Rate only.
(2) Impacts do not include the Electricity Consumption Tax.

| Unitil Energy Systems, Inc. <br> Typical Bill Impacts - August 1, 2009 versus May 1, 2009 Impacts do NOT include the Electricity Consumption Tax Impact on G1 Rate Customers |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Average | Average | Total Bill | Total Bill |  | \% |
| Load | Monthly | Monthly | Using Rates | Using Rates | Total | Total |
| Factor | kVa | kWh | 5/1/2009 | 8/1/2009 | Difference | Difference |
| 25.0\% | 200 | 36,500 | \$5,169,84 | \$5,101.95 | (\$67.89) | (1.3\%) |
| 25.0\% | 400 | 73,000 | \$10,230.81 | \$10,095.03 | (\$135.78) | (1.3\%) |
| 25.0\% | 600 | 109,500 | \$15,291.79 | \$15,088.12 | (\$203.67) | (1.3\%) |
| 25.0\% | 800 | 146,000 | \$20,352.76 | \$20,081.20 | (\$271.56) | (1.3\%) |
| 25.0\% | 1,000 | 182,500 | \$25,413.74 | \$25,074.29 | (\$339.45) | (1.3\%) |
| 25.0\% | 1,500 | 273,750 | \$38,066.17 | \$37,557.00 | (\$509.17) | (1.3\%) |
| 25.0\% | 2,000 | 365,000 | \$50,718.61 | \$50,039.71 | (\$678.90) | (1.3\%) |
| 25.0\% | 2,500 | 456,250 | \$63,371.05 | \$62,522.42 | (\$848.63) | (1.3\%) |
| 25.0\% | 3,000 | 547,500 | \$76,023.49 | \$75,005.14 | (\$1,018.35) | (1.3\%) |
| 40.0\% | 200 | 58,400 | \$7,253.62 | \$7,145.00 | (\$108.62) | (1.5\%) |
| 40.0\% | 400 | 116,800 | \$14,398.38 | \$14,181.13 | (\$217.25) | (1.5\%) |
| 40.0\% | 600 | 175,200 | \$21,543.14 | \$21,217.27 | (\$325.87) | (1.5\%) |
| 40.0\% | 800 | 233,600 | \$28,687.90 | \$28,253.40 | (\$434.50) | (1.5\%) |
| 40.0\% | 1,000 | 292,000 | \$35,832.66 | \$35,289.54 | (\$543.12) | (1.5\%) |
| 40.0\% | 1,500 | 438,000 | \$53,694.56 | \$52,879.88 | (\$814.68) | (1.5\%) |
| 40.0\% | 2,000 | 584,000 | \$71,556.46 | \$70,470.22 | (\$1,086.24) | (1.5\%) |
| 40.0\% | 2,500 | 730,000 | \$89,418.36 | \$88,060.56 | (\$1,357.80) | (1.5\%) |
| 40.0\% | 3,000 | 876,000 | \$107,280.26 | \$105,650.90 | (\$1,629.36) | (1.5\%) |
| 57.0\% | 200 | 83,220 | \$9,615.24 | \$9,460.45 | (\$154.79) | (1.6\%) |
| 57.0\% | 400 | 166,440 | \$19,121.63 | \$18,812.05 | (\$309.58) | (1.6\%) |
| 57.0\% | 600 | 249,660 | \$28,628.01 | \$28,163.64 | (\$464.37) | (1.6\%) |
| 57.0\% | 800 | 332,880 | \$38,134.39 | \$37,515.24 | (\$619.16) | (1.6\%) |
| 57.0\% | 1,000 | 416,100 | \$47,640.78 | \$46,866.83 | (\$773.95) | (1.6\%) |
| 57.0\% | 1,500 | 624,150 | \$71,406.73 | \$70,245.81 | (\$1,160.92) | (1.6\%) |
| 57.0\% | 2,000 | 832,200 | \$95,172.69 | \$93,624.80 | (\$1,547.89) | (1.6\%) |
| 57.0\% | 2,500 | 1,040,250 | \$118,938.65 | \$117,003.78 | ( $\$ 1,934.86$ ) | (1.6\%) |
| 57.0\% | 3,000 | 1,248,300 | \$142,704.61 | \$140,382.77 | $(\$ 2,321.84)$ | (1.6\%) |
| 71.0\% | 200 | 103,660 | \$11,560.11 | \$11,367.30 | (\$192.81) | (1.7\%) |
| 71.0\% | 400 | 207,320 | \$23,011.36 | \$22,625.74 | (\$385.62) | (1.7\%) |
| 71.0\% | 600 | 310,980 | \$34,462.61 | \$33,884.18 | (\$578.42) | (1.7\%) |
| 71.0\% | 800 | 414,640 | \$45,913.86 | \$45,142.63 | (\$771.23) | (1.7\%) |
| 71.0\% | 1,000 | 518,300 | \$57,365.11 | \$56,401.07 | (\$964.04) | (1.7\%) |
| 71.0\% | 1,500 | 777,450 | \$85,993.23 | \$84,547.17 | (\$1,446.06) | (1.7\%) |
| 71.0\% | 2,000 | 1,036,600 | \$114,621.35 | \$112,693.27 | (\$1,928.08) | (1.7\%) |
| 71.0\% | 2,500 | 1,295,750 | \$143,249.47 | \$140,839.38 | ( $\$ 2,410.10$ ) | (1.7\%) |
| 71.0\% | 3,000 | 1,554,900 | \$171,877.60 | \$168,985.48 | (\$2,892.11) | (1.7\%) |
|  |  |  |  |  |  |  |
|  |  |  | Rates Effective May 1, 2009 | Rates Proposed August 1, 2009 ** | Difference |  |
| Customer Charge |  |  |  |  |  |  |
|  |  |  | \$108.86 | \$108.86 | \$0.00 |  |
| Distribution Charge |  |  | All kVA | All kVA | All kVA |  |
| Stranded Cost Charge |  |  | \$5.69 | \$5.69 | \$0.00 |  |
| TOTAL |  |  | \$2.25 | \$2.25 | \$0.00 |  |
|  |  |  | \$7.94 | \$7.94 | \$0.00 |  |
|  |  |  | All kWh | All kWh | All kWh |  |
|  |  |  | \$0.00000 | \$0.00000 | \$0.00000 |  |
| External Delivery Charge |  |  | \$0.01524 | \$0.01524 | \$0.00000 |  |
| Stranded Cost Charge |  |  | \$0.00267 | \$0.00267 | \$0.00000 |  |
| System Benefits Charge |  |  | \$0.00330 | \$0.00330 | \$0.00000 |  |
| Default Service Charge* |  |  | \$0.07394 | \$0.07208 | (\$0.00186) |  |
| TOTAL |  |  | \$0.09515 | \$0.09329 | (\$0.00186) |  |

